

The Home Seller's Prep Checklist

Get your High Country home ready to list — and sell for more

THE RIDGE REALTY · BUYER & SELLER RESOURCES

Buyers form an opinion in seconds. A little preparation before listing can meaningfully raise your sale price and shorten your time on market.

CURB APPEAL

- ☐ Clean the driveway, walkways, and decks
- ☐ Trim landscaping and clear leaves and debris
- ☐ Wash windows and pressure-wash siding where needed
- ☐ Make the entry inviting — fresh mat, working lights, tidy porch

INSIDE THE HOME

- ☐ Declutter every room and closet — less is more
- ☐ Depersonalize: remove family photos and personal items
- ☐ Deep clean, including carpets, grout, and appliances
- ☐ Neutralize odors; air out and let in natural light
- ☐ Make minor repairs: leaky faucets, sticky doors, scuffed paint

SET THE STAGE

- ☐ Rearrange furniture to show space and flow
- ☐ Highlight the views — clean glass, open blinds
- ☐ Add warm, simple touches: fresh linens, light staging
- ☐ Ensure every light works and swap in bright, warm bulbs

PAPERWORK & LOGISTICS

- ☐ Gather HOA/POA documents, warranties, and manuals
- ☐ Locate your survey, septic records, and permits
- ☐ Note recent upgrades and their dates for the listing
- ☐ Plan how you'll handle showings and pets

NOTE

Ask your Ridge Realty agent which repairs and staging touches will actually move the needle on your specific home — not every fix is worth the cost.